

Top Originators of Basic FHA Loans

Rank	Originator	Data	FHA NC/SR Apts & Coops	232 Health Care	223f Refi/Purchase Apts	223a7 Refi Apts	241a Impvmts Additions Apts	Other FHA	Total
1	GMAC COMMERCIAL MTGE	# Loans # Units Mtge \$\$ (mils) % of col loans % of col units % of col \$\$	25 5,498 \$315.2 20.3% 24.2% 20.0%	21 2,063 \$100.5 16.4% 14.2% 12.7%	10 1,811 \$57.8 14.1% 14.7% 12.7%	24 2,192 \$15.3 17.0% 15.2% 6.9%	1 318 \$0.7 33.3% 69.4% 11.8%	1 209 \$3.4 16.7% 14.5% 14.8%	82 12,091 \$493.0 17.4% 18.3% 16.0%
2	REILLY MORTGAGE GRP	# Loans # Units Mtge \$\$ (mils) % of col loans % of col units % of col \$\$	14 2,356 \$200.5 11.4% 10.4% 12.7%	15 1,537 \$85.6 11.7% 10.6% 10.8%	11 2,187 \$55.8 15.5% 17.8% 12.3%	27 2,864 \$42.5 19.1% 19.8% 19.0%			67 8,944 \$384.3 14.2% 13.6% 12.5%
3a	HIGHLAND MORTGAGE	# Loans # Units Mtge \$\$ (mils) % of col loans % of col units % of col \$\$	16 2,444 \$169.1 13.0% 10.7% 10.7%	7 724 \$43.0 5.5% 5.0% 5.4%		26 1,907 \$18.4 18.4% 13.2% 8.2%			49 5,075 \$230.6 10.4% 7.7% 7.5%
3b	RED MORTGAGE CAPITAL	# Loans # Units Mtge \$\$ (mils) % of col loans % of col units % of col \$\$		20 1,839 \$92.3 15.6% 12.7% 11.7%	3 676 \$27.7 4.2% 5.5% 6.1%	18 3,117 \$64.9 12.8% 21.5% 29.0%	1 96 \$1.2 33.3% 21.0% 19.3%	2 567 \$12.6 33.3% 39.2% 54.7%	44 6,295 \$198.7 9.3% 9.5% 6.5%
4	CONTINENTAL WINGATE	# Loans # Units Mtge \$\$ (mils) % of col loans % of col units % of col \$\$	6 580 \$36.3 4.9% 2.5% 2.3%	21 2,712 \$198.1 16.4% 18.7% 25.1%	3 500 \$46.3 4.2% 4.1% 10.2%	4 494 \$11.1 2.8% 3.4% 4.9%		1 150 \$0.3 16.7% 10.4% 1.2%	35 4,436 \$292.0 7.4% 6.7% 9.5%
5	PRUDENTIAL HUNTOON PAIGE	# Loans # Units Mtge \$\$ (mils) % of col loans % of col units % of col \$\$	13 2,373 \$179.3 10.6% 10.4% 11.4%	11 1,133 \$62.0 8.6% 7.8% 7.8%	7 1,074 \$56.4 9.9% 8.7% 12.4%	2 303 \$5.1 1.4% 2.1% 2.3%		1 319 \$4.2 16.7% 22.1% 18.2%	34 5,202 \$306.9 7.2% 7.9% 10.0%

Rank	Originator	Data	FHA NC/SR Apts & Coops	232 Health Care	223f Refi/Purchase Apts	223a7 Refi Apts	241a Impvmts Additions Apts	Other FHA	Total
6	PFC CORP	# Loans # Units Mtge \$\$ (mils) % of col loans % of col units % of col \$\$	15 2,709 \$183.2 12.2% 11.9% 11.6%	2 180 \$15.3 1.6% 1.2% 1.9%	12 2,302 \$78.2 16.9% 18.7% 17.2%	2 260 \$1.5 1.4% 1.8% 0.7%			31 5,451 \$278.1 6.6% 8.3% 9.1%
7	P-R MTGE & INVEST CORP	# Loans # Units Mtge \$\$ (mils) % of col loans % of col units % of col \$\$	1 192 \$13.4 0.8% 0.8% 0.9%	6 918 \$31.2 4.7% 6.3% 4.0%	15 1,704 \$52.0 21.1% 13.8% 11.4%	4 653 \$19.8 2.8% 4.5% 8.8%	1 44 \$4.3 33.3% 9.6% 68.9%		27 3,511 \$120.7 5.7% 5.3% 3.9%
8a	ARKANSAS DEV FINANCE AUTH	# Loans # Units Mtge \$\$ (mils) % of col loans % of col units % of col \$\$				18 1,366 \$31.8 12.8% 9.4% 14.2%			18 1,366 \$31.8 3.8% 2.1% 1.0%
8b	MALONE MTGE CO AMERICA	# Loans # Units Mtge \$\$ (mils) % of col loans % of col units % of col \$\$	10 2,382 \$162.6 8.1% 10.5% 10.3%	8 1,085 \$54.2 6.3% 7.5% 6.9%					18 3,467 \$216.8 3.8% 5.3% 7.1%
8c	TRI CAPITAL CORP	# Loans # Units Mtge \$\$ (mils) % of col loans % of col units % of col \$\$	8 1,843 \$110.6 6.5% 8.1% 7.0%	1 82 \$3.2 0.8% 0.6% 0.4%	4 1,114 \$52.5 5.6% 9.0% 11.6%	5 476 \$6.8 3.5% 3.3% 3.0%			18 3,515 \$173.0 3.8% 5.3% 5.6%
9a	BERKSHIRE MTGE FNCE BETHESDA	# Loans # Units Mtge \$\$ (mils) % of col loans % of col units % of col \$\$	9 1,480 \$144.4 7.3% 6.5% 9.2%	1 31 \$1.0 0.8% 0.2% 0.1%	6 945 \$27.9 8.5% 7.7% 6.1%	1 96 \$0.8 0.7% 0.7% 0.4%			17 2,552 \$174.1 3.6% 3.9% 5.7%

Rank	Originator	Data	FHA NC/SR Apts & Coops	232 Health Care	223f Refi/Purchase Apts	223a7 Refi Apts	241a Impvmts Additions Apts	Other FHA	Total
9b	GREYSTONE SERVICING	# Loans # Units Mtge \$\$ (mils) % of col loans % of col units % of col \$\$	5 797 \$51.0 4.1% 3.5% 3.2%	2 430 \$19.2 1.6% 3.0% 2.4%		10 737 \$6.0 7.1% 5.1% 2.7%			17 1,964 \$76.2 3.6% 3.0% 2.5%
10	CAMBRIDGE REALTY CAPITAL IL	# Loans # Units Mtge \$\$ (mils) % of col loans % of col units % of col \$\$	1 97 \$8.3 0.8% 0.4% 0.5%	13 1,760 \$85.1 10.2% 12.1% 10.8%				1 200 \$2.6 16.7% 13.8% 11.2%	15 2,057 \$96.0 3.2% 3.1% 3.1%
Total # Loans			123	128	71	141	3	6	472
Total # Units			22,751	14,494	12,313	14,465	458	1,445	65,926
Total Mtge \$\$ (mils)			\$1,573.9	\$790.7	\$454.6	\$223.8	\$6.2	\$23.0	\$3,072.2
Top Lenders' % of All Loans Made			68.7%	64.6%	73.2%	75.0%	50.0%	66.7%	69.7%
Top Lenders' % of All Units			70.3%	62.7%	76.8%	78.5%	54.7%	75.1%	71.1%
Top Lenders' % of All \$\$			72.8%	59.8%	82.1%	84.7%	81.0%	78.0%	70.8%
All Lenders' Loans			179	198	97	188	6	9	677
All Lenders' Units			32,343	23,120	16,028	18,421	838	1,924	92,674
All Lenders' \$\$ (Mils)			\$2,162.4	\$1,322.3	\$553.5	\$264.3	\$7.7	\$29.5	\$4,339.5